

MAY 16-18, 2016 | PLACE BONAVENTURE | MONTREAL, QUEBEC

POST-SHOW REPORT

"MMTS gives us a strong platform to display our machines. This is our 21st year at MMTS and showing our new technology and innovative products is a great platform and a big deal for us."

—Tejal Mehta, Vice President Operations, EMEC Machine Tools Inc.



MMTS 2016 BY THE NUMBERS

Total Show Attendance = 4,564

Total Exhibit Personnel = 1,516

Total Exhibits = 200

Total Companies Represented = 301

Total Square Footage = 59,165

Total Lead Count = 16,315

Avg # of Leads Per Exhibitor* = 132

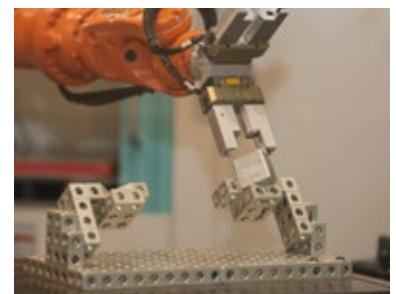
* Based on number of lead retrieval units rented

MORE ATTENDEES!

MMTS 2016 ATTENDANCE WAS UP 14% OVER THE 2014 EVENT.

MORE LEADS!

TOTAL LEADS INCREASED 38% OVER MMTS 2014

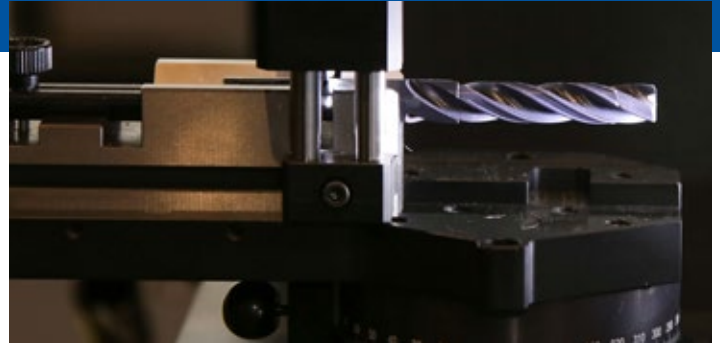


"The range of the technologies showcased allows us to find one or more solutions for various real problems."

—Robert Bedard, President and Founder, Cogiton Technologies Inc.

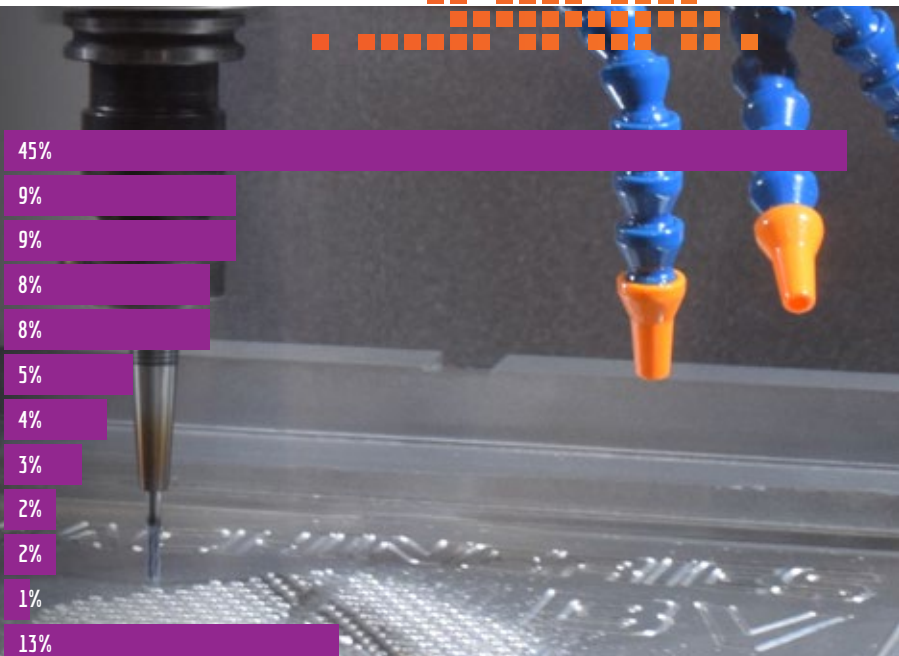
"Very impressed with the array of manufacturing technologies present at show as well as quality of the education sessions."

—Joe Tuccinardi, Industrial Commissioner, DESTL



JOB FUNCTIONS

Owner/Company Management/Corporate Executive/Manufacturing Production Management/Purchasing	45%
Manufacturing Engineering Management	9%
Quality Assurance & Control	9%
Product Design/R&D	8%
Manufacturing Production Department (non-management)	8%
Sales	5%
Design Engineer	4%
Educator/Instructor	3%
Manufacturing Engineering Department (non-management)	2%
Marketing	2%
Control Engineering/Automation	1%
Other	13%

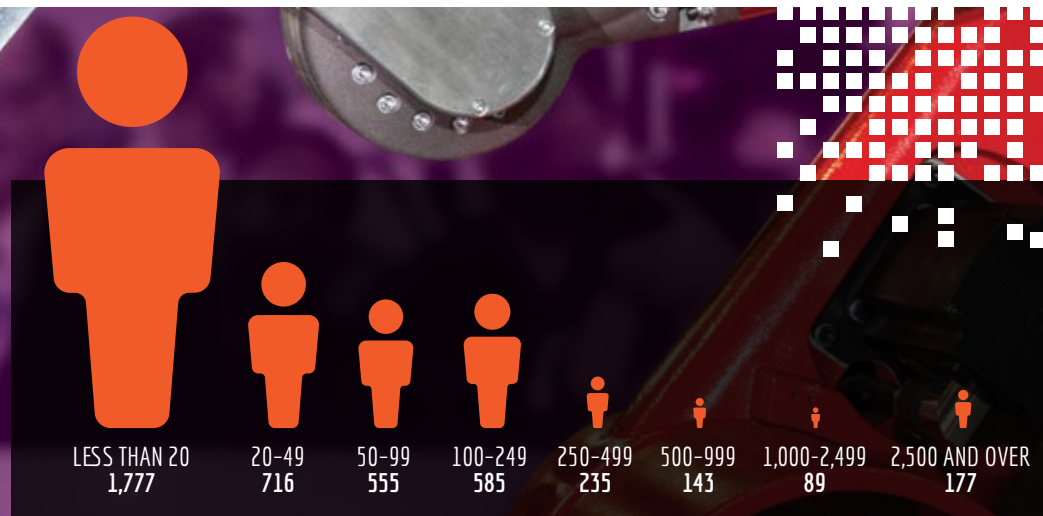


"MMTS 2016 [was] my 16th time visiting the show – I've never missed an event! MMTS is a great place to interact and reconnect with those whom I've had the opportunity to know and work with. It's wonderful to see new products and machines performing live within the exhibitors' booths. This is an event I will continue to attend as long as I'm in my current field."

— Benoit Gauthier, Unigear Industries, Inc.

COMPANY SIZE

MMTS connects you with small job shops, mid-size companies and large OEMs, giving you access to the entire Quebec supply chain.



SAMPLE OF ATTENDING COMPANIES

A.T.G. Industries Inc.
 A7 Integration
 Acme Moules & Outils
 Aerospatiale Hemmingford
 Alcoa
 Alphega CNC Inc.
 Arcelor Mittal
 ATD Manufacturing Technologies
 Atlas Aeronautik
 Automation Machine Design Inc.
 Avior Integrated Products
 Baldor Electric Canada Inc.
 Bathium Canada Inc.
 Bayer Canada

Bell Helicopter
 Bombardier
 Bucan Electric Heating Devices Inc.
 CAE Inc.
 Cascades
 CCM Hockey
 Cirque Du Soleil
 CNC Tracy Inc.
 Cowper Inc.
 CPS Industries Inc.
 Defense Nationale
 GE Aviation
 General Dynamics
 Heroux Devtek

Hubbell Canada LP
 Hydro Quebec
 IBM Bromont
 Imbritech Industries Inc.
 KLFLO Meters
 Kraft Canada
 Laborie Medical Technologies
 Lemire Precision
 Les Industries Fournier Inc.
 Lisi Aerospace
 Marmen Inc.
 Messier-Dowty Inc.
 Metalilux Inc.
 Omnifab
 Outillages Avitec Inc.

Pfizer Canada Inc.
 PPD Automation
 Pratt & Whitney Canada
 Reebok
 RK Metalfab Inc.
 Rolls Royce Canada
 Schneider Electric
 Siemens Canada
 Skyfold Inc
 Spectra Premium
 Thomas & Betts
 Thyssenkrupp
 Velan Inc.
 WeighPack Systems Inc.

ATTENDEES' PRIMARY TYPE OF BUSINESS

MMTS attendees represent many diverse Quebec business sectors including aerospace, transportation, food and beverage, and pharmaceuticals.

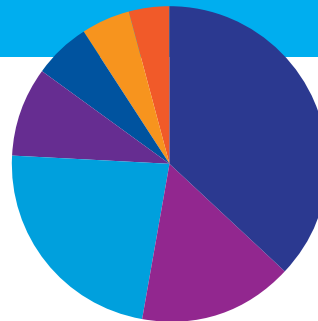
Aerospace	Manufacturers Representative
Agriculture	Materials Suppliers/Distributors
Appliances	Measuring, Analyzing, Controlling Instruments
Automotive	Medical Instruments, Appliances, Supplies
Chemicals/Petroleum	Medical/Surgical
Communications	Mining
Consulting/Engineering	Oil & Gas
Defense	Plastics & Packaging
Electrical	Pulp & Paper
Energy Production/Distribution	Rail
Food & Beverage	Research & Development
Furniture/Fixtures	Services (Financial and Other)
Government/Military	Sporting & Recreation Goods
Hardware	Transportation & Transportation Equipment
Industrial and Commercial Machinery	Utilities
Job Shop/Contract Manufacturing	

ROLE IN BUYING

74% of attendees influence equipment purchase decisions in their companies. This means you're having quality conversations with evaluators, recommenders, specifiers and final approvers.

COMPANY BUDGET

24% of the MMTS audience has equipment budgets that exceed \$200,000. MMTS is an excellent way to connect with companies looking to invest in capital equipment.



"Outstanding show, high-quality exhibitors!"

—Jean-Paul Assuncao, Facilities Manager, IBM Canada



TECHNOLOGIES EVALUATED



MMTS ATTENDEES INDICATED THEY CAME TO THE SHOW TO EVALUATE THE FOLLOWING TECHNOLOGIES (MULTIPLE RESPONSES INCLUDED) :

3D Printing	31%	Machine Vision Systems	11%
Additive Manufacturing	15%	Machining Centres, Milling & Boring Machines	37%
Automated Manufacturing & Assembly	22%	Machining, Plastics	20%
Automation & Controls	31%	Maintenance & Repair	18%
Bar Code Equipment & Sales	10%	Material Handling	14%
Borescopes	2%	Measurement, Inspection & Test	17%
CNC Programming Software	24%	Metal Forming & Fabricating Equipment	22%
Composite Manufacturing	12%	Metal Suppliers	17%
Controls, CAD/CAM Software	16%	Micromanufacturing	8%
Coolants & Lubricants	9%	Microscopes	4%
Cutting Tools & Accessories	30%	Motion Control	11%
Data Acquisition	17%	NDT	8%
Deburring & Edge Finishing	16%	Part Identification/Marking Systems (RFID)	7%
Drilling & Tapping Machines	23%	Plant Engineering & Maintenance	13%
Dust Collectors	10%	Plasma Cutting	13%
EDM	10%	Plastics Molding & Manufacturing	14%
Energy & Environmental Efficiency	8%	Purchasing & Inventory Control Software	7%
Engineering Materials	13%	Rapid Prototyping	17%
ERP/MRP	7%	Resistance Welding	9%
Fastening & Joining	12%	Robotics	24%
Financial & Leasing Services	3%	Sawing & Cut Off Machines	18%
Finishing & Coatings	10%	Screw Machining	7%
Flexible Manufacturing Systems	9%	Turning Machines Lathes & Turning Centres	26%
Gases & Gas Equipment	4%	Waterjet Cutting	17%
Grinding Machines	14%	Welding	19%
Lasers & Laser Systems	21%	Workholding Systems & Fixtures	13%
Lean Manufacturing	14%		

"We've been an exhibitor at this show for over 25 years. We've done every show and it's a very important show. It's a local show. We're very focused on our Quebec customers and I think our presence here at the show allows us to communicate with our customers in a different way. Instead of showing up at their location, they show up at our booth and they watch all of our technologies and they enjoy a more relaxed environment. And it's more fun."

—Marc Hasrouny, CFO and General Manager, Megatel



To secure your 2018 exhibit space, or for questions regarding this report, contact:
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